

Phoslock Water Solutions Limited

ABN 88 099 555 290



Phoslock Water Solutions Ltd.

Annual General Meeting

18th November 2013



Phoslock Water Solutions Limited

Chairman's Comments



Phoslock Water Solutions Ltd.

Phoslock Water Solutions Limited

Managing Director's Presentation

Phoslock Investment Highlights

“Phoslock” the Product

- Full patent and trademark protection in major countries
- Developed by the CSIRO
- North American Drinking Water certified – NSF/ANSI 60
- Commercially available – 8 years; proven performance; case studies; major licences

Key Markets

- Strong sales team in Europe & UK – 47 lake applications now completed
- SePRO nationwide coverage of United States – building market
- Canada – expanding sales coverage
- Australia – a number of annual “top-up” projects
- South America & Asia – one off large project potential

Manufacturing

- Factory certified by WQA audit for Drinking Water approval; seeking ISO:9001 certification

Financial

- Listed on ASX with market capitalisation of A\$14M
- A\$1.5M – cash, stock, debtors
- Top 20 shareholders hold 56% of stock; 1,200 shareholders



2013 in Review

Sales & other Revenue - \$1.6m

Completed 30 commercial applications – 8 projects converted from pipeline

53% of revenue from North America; 39% from Europe

- US larger lake applications in Florida; California and NY State

Significant work undertaken on several large projects; several subject to tenders

Pipeline of 43 separate projects each > \$100,000

- 5 Australia; 17 Europe UK; 17 North America; 3 Asia; 1 Americas

- In addition 4 very large projects

Manufacturing – in process of finalising move to new facility; forecast lower COGS

Share Purchase Plan – raised \$1.2m

North American Application Photos

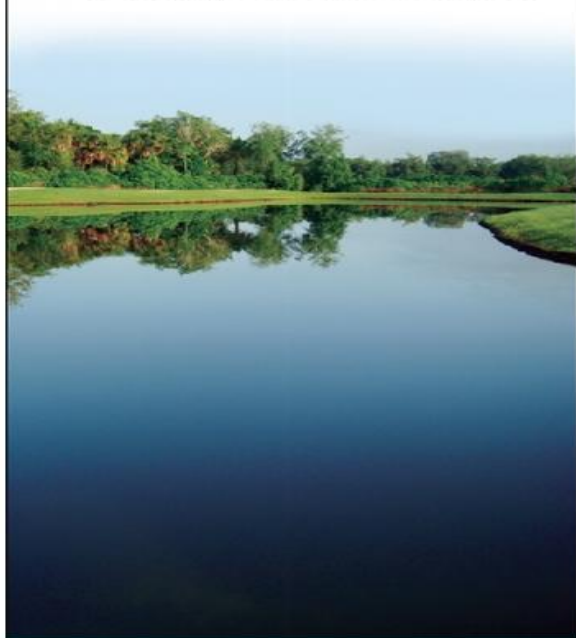


PHOSLOCK[®]



Vision. Science. Solutions.

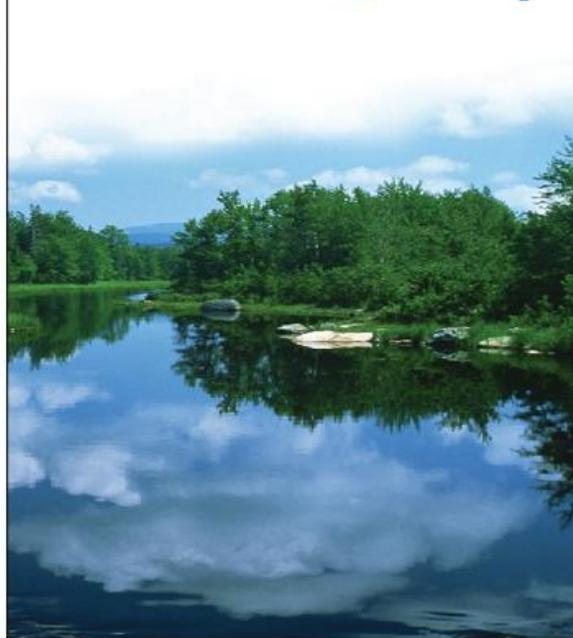
Water Resource
Management Solutions



PHOSLOCK[®]

Phosphorus Locking Technology

Remove
Phosphorus.
Restore
Water Quality.



SeSCRIPT[™]

Analysis

Algae & Water Quality
Analytical Services



PHOSLOCK[®]

North American Drinking Water Approval

- Phoslock received certification for use in Drinking Water
- Certification is NSF/ANSI 60 – international recognised
- US EPA, Health Canada, all US state's and all Canadian provinces rely on and accept ANSI certification



PHOSLOCK®

Europe and UK

- **Joint venture (60%/40%) with IDN performing very well.**
 - 47 lakes treated since 2007
 - 8 new lakes treated year to date in Germany, Holland, UK
 - A number of 2nd and 3rd applications
- **Significant pipeline of major (>1,000 tons) and large (100-1,000 tons)**
- **Building blocks for sustained success**
 - **Completed applications, excellent results, technical reports, customer endorsement, government and water authority support**



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Outlook for 2014

- Focus on securing large projects
- Europe & UK – 6 to 8 medium/large applications scheduled
- United States – major increase in sales in this market expected
- Canada - several medium/large applications scheduled
- Australia – a number of annual “top-up” applications
- South America & Asia – several large projects

Capital Structure

Company Name:	Phoslock Water Solutions Limited
ASX Code:	PHK
Current Price:	6.0 cents*
Trading range: (last 12 months)	3.9 – 6.5 cents
Total Issued Shares:	239.6 million
Total Issued Options:	21.1 million
Market Capitalisation:	A\$14.4 million

*** Share Price at close of business on 15th November, 2013**



Major Shareholders

Major Shareholders of Ordinary Shares *

Link Traders Pty Ltd	Investor	17.2%
Clucas Family Holdings	Investor	5.8%
Newest Pty Ltd	Investor	4.6%
Ludgate Environmental Fund	UK Institutional Investor	4.2%

Current Directors and Executives – Ordinary Shares 22%

Top 20 Shareholders aggregate holding 56%

Institutional Shareholding (approx) 7%

Total number of Shareholders (approx) 1,200

* Shareholders as at 15st November 2013

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ASX Ticker: PHK



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Questions